

A Councilman, a businessman takes his community service to a new level by Speaking, Coaching, and Inspiring

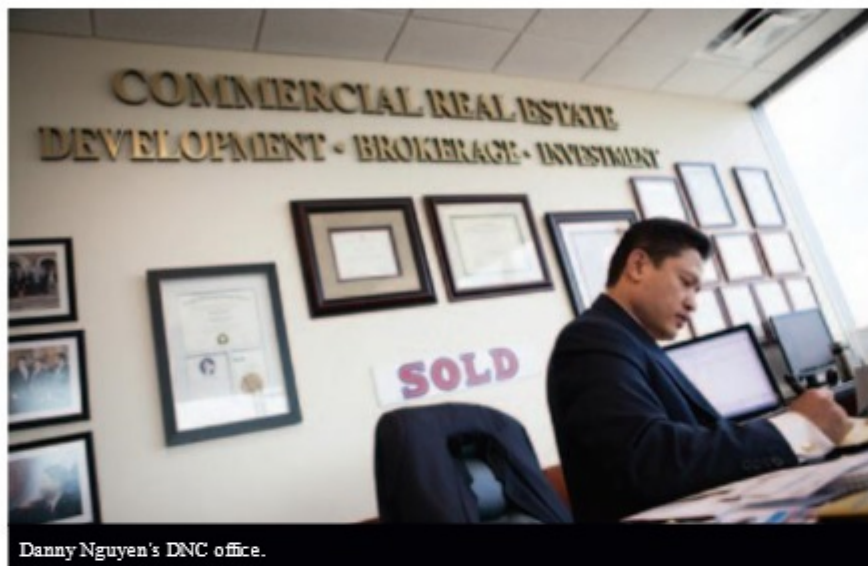
How does one describe Danny Nguyen; a man who validates what our country offers a penniless immigrant who initiated his own success as a commercial real estate broker and eventually, a respected local elected official. Danny is taking his entrepreneurship in yet further uncharted water with enthusiasm, excellent leadership skills and the desire to give back to the country and community that has blessed him so much.

"My new found passion as an inspirational speaker has taken off," Councilman Nguyen says. "I want to give back to the community and inspire others to succeed. There is no better country in the world that offers such opportunity. We now live in the most diverse county in the country—perhaps in the world—and I want to help others become as successful as I have been able to achieve. It is my turn to help others benefit from our freedom and flourish."



Danny Nguyen speaks at one of the events where he receives an award of achievement.

Danny's story is heartwarming, inspiring and powerful as he details his three-year journey in coming to America for freedom and opportunity. "If a political war refugee boy from Vietnam with nothing can accomplish his dreams, what stops anyone from realizing their own?"



Danny Nguyen's DNC office.

Danny questions or usually challenges his audience.

Too often immigrants from around the world spend their lives dwelling on the perceived threats they feel by being here in a foreign land and amongst strangers. Instead, Nguyen looks at his life as an opportunity in the making. Having a successful life actually boils down to strong mentality and character," Danny explains.

Danny Nguyen, as many know in the commercial real estate sector, has established a strong presence for the last 20 years, a profession he chose after graduating from Texas A&M University. Nguyen began as an agent, then a broker, then opened his first business, which led to opening his first franchise REMAX Commercial and now his own brand Danny Nguyen Commercial, parented by Danny Nguyen International, LLC.

"I'm so grateful for this career not only for its monetary rewards but because it's so fulfilling. I get to help develop people as a whole and impact my clients and even our communities in a huge way," Nguyen explains. "I loved it when I first entered real

estate decades ago and still love doing what I do everyday," Nguyen smiles. The key to being successful in the commercial real estate field is having the vision, especially the entrepreneurial vision, a strong passion and determination to succeed and the ability to put all the right players together to turn a vacant piece of land into buildings, shopping centers, companies or many other income producing opportunities for people.

"We are fortunate to be doing so well as compared to other parts of the country. We have a lot of talent here. I love being in America. I am grateful to be in Texas. And it is great to be in Fort Bend!" Nguyen exclaims. Nguyen is now getting ready to complete his retail project, a 35,000 square foot shopping center. "Adversity introduces a man to himself" and "problems always breed opportunities." These are the two motivational phrases that got Nguyen going strong and encouraged him to work harder than ever during the tough economic times.

Being more than just an advocate of opportunities, Nguyen now offers an apprentice program for a few of those who have a burning desire, especially residential



DNC Office meeting with staff and agents. Photo by composurestudios.com

real estate agents, who want to get into this lucrative commercial industry where he will share with them business opportunities (both international and domestic), training, coaching and help to expand networking opportunities, meeting new people and places, and giving back to the communities. The timing has never been better. With the expansion of the Panama Canal, the strategic location of the Port of Houston and the increased amount of people coming to Texas every day, it's even better! The future is bright!" Nguyen further explains.

Councilmember Nguyen has been active in the greater Houston Region for a very long time, and is now coming up on his third term on Missouri City's City Council. Nguyen has been active in both educating and changing the perception of the importance of international business opportunities we have right here in our own backyard.

"Diversity can be mutually beneficial to all sides," Nguyen explained, "if we know how to nurture it. Especially if everyone has the genuine desire to use his or her unique or specific skills, experience, knowledge and inspiration, to make our city or country a better place."

Nguyen is also known for his stand on the privilege and the power of voting, becoming involved in government and advocating its importance. "Not only is it a privilege but it will impact our lives. It is crucial that we speak up, that we have the right representation for us, as freedom is

not free," Nguyen tells his audiences, "What good is freedom of speech when we don't speak when it's most needed?"

Often Nguyen's core message is about promoting a strong trade collaboration and building the synergy and strong relations between differing communities. His actions and achievements in the past speak loudly.

- Founder of Entrepreneurial Club at TX A&M University;
- Founder and Board Chair of the Vietnamese American Chamber of Commerce;
- Radio Talk Show Host at 900AM "Business Forum" to advocate Free Enterprise where he interviewed several success stories of Vietnamese Americans in TX;
- He has taken several outbound trade mission trips to different countries with other government and business leaders to encourage bilateral trades to his country and City... among others.

The word has gotten out that Councilman Danny Nguyen, commercial real estate mogul, the man who immigrated to America decades ago with nothing besides the clothes on his back is already speaking at numerous events. Some of the recent feedback from Nguyen's latest speaking engagements have been:

"He's empowering! He's effective while being very entertaining!"; "He's so insightful!"; "His real life experience is so humbling yet I felt such a connection with his story!"; "He brings to the table such enthusiasm and energy!"; "He has such a positive outlook on life even after all the hurdles he's faced, he never gave up!"

So what else does this humble man who has been such an inspiration, a positive mentor and role model to so many in the community still want to accomplish? Recently, Nguyen has been invited and featured to sing the National Anthem and God Bless America at different occasions and events. "To me singing the National Anthem is like saying 'I love you' to a country," Nguyen respectfully explains. This month Danny was invited to sing the National Anthem at the Ronald Reagan Republican Women for the First Lt. Governor Candidates Forum.

Danny Nguyen, the man from such a modest beginning who never gave up and never allowed someone to tell him that he couldn't become successful in the greatest land of opportunity, an inspirational leader of our community, is giving back to our community on an even higher level.

When asked what occasions and what organizations or groups do you want to speak to, Nguyen smiled and enthusiastically replied, "People who appreciate this country, who value freedom and the endless opportunities she offers and who NEED a little encouragement. I will be there! Recently, many also heard him on the radio with talk show Host Senator Dan Patrick to speak about freedom and opportunities. Another radio Host Michael Barry also praised Danny for his hard work ethics and contribution to this country."

Want to have a speaker with a powerful message for your organizations? Want to learn more about Commercial Real Estate career?

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